

Lessons Learned From Construction Owners About Software Selection

software for the first time, and you want to understand what you need to consider so you can find the best software for your

implement to find the perfect software solution for your

purchase process at their firm within the last six months.

1. Focus your research efforts on specific pain points

When you're considering software, the first thing you need to

For instance, if you find yourself unable to provide quotes to

out on revenue. Additionally, you might find that the quotes



Generally, as a business owner, you will need to figure out what

the most time. Is it figuring out how to manage your project schedule? Calculating your quotes? Measuring the takeoff for your construction plans? That's how you'll figure out what you

away from Quickbooks or manual methods and toward specific

Estimating software helps you provide estimates



3. Ask for help from industry experts and peers

to help you out. The first place you can start is asking your

peers when it comes to finding solutions that might work for

“There’s a lot of resources out there for business owners. You can start with YouTube. If there’s a piece of construction estimating software you like, look for YouTube videos of other business owners using it to see what they think about it. Do that before you even call the vendor because you’ll have more information going into the demo.” - Niko Bernardone, manager at Software Advice

You’re not alone when it comes to purchasing software.

It can seem daunting whenever you first start the search, but

you will almost certainly be in a better position once you’ve acquired software. Operationally, you’ll be more efficient, you’ll be able to provide more accurate quotes in a quicker time frame, you’ll



